



LEADERSHIP COUNCIL for NONPROFITS EXECUTIVE DIRECTOR

Cincinnati, OH

Leadership Council for Nonprofits maximizes the impact of nonprofit organizations, develops their leaders and strengthens the community. Leadership Council plays an integral role in supporting local nonprofit agencies to build **capacity, connect, collaborate** with and learn from each other in order to meet the needs of the community. Leadership Council has experienced significant growth in recent years to include nonprofits from all sectors - arts, education, health, community development, human services, environment and more.

Under the longtime leadership of our Executive Director Jenny Neyer Berg, we have grown from a small human services association of 85 agency members, providing a few services to help reduce members' overhead, to a strong, large nonprofit network with over 260 members. Programs have expanded to include important nonprofit capacity development efforts such as board development and placement (BOLD), Leaders Circles, the Securing the Future conference, mentoring for ED/CEOs and the Leadership Challenge. We also offer important member benefits such as compensation and benefits surveys, a job board and no-cost retirement programs.

The success of Jenny's focus on growth and improvement can be seen in two ways: the growth of Leadership Council for Nonprofits and the personal growth of its member organizations and their leaders. Jenny will be stepping down from her role in May 2022 after ten years at the helm of the organization.

Leadership Council for Nonprofits now seeks a new leader who can build on the organization's transformative momentum to reach new heights. The next Executive Director will be:

- Responsible for overseeing and carrying out the Leadership Council for Nonprofits mission and strategic plan, advancing a vision for the future, and ensuring that the strategic plan is in focus and understood by stakeholders
- Intricately involved in all functional areas of the organization, including but not limited to fundraising, communications, program oversight, board governance, financial management and viability, organizational operations and human resources.

What's in it for you?

- Make an impact on the lives of nonprofit leaders and the sector while driving systemic change
- Lead an engaged and talented staff and collaborate with a passionate and energized Board
- Take a well-regarded, financially stable organization to its next level of growth and impact
- Base salary of \$84K - \$96K depending on experience
- Flexible schedule in a hybrid work environment (home or office), healthy culture and variety
- Health insurance, generous Paid Time Off, 9 paid holidays, 403b retirement plan match

To apply:

Due to the pace of this search, candidates are strongly encouraged to apply as soon as possible. Candidates may submit their cover letter, outlining their interest and qualifications, along with their resume to Lesli Brower at lbrower@rmhouse.org.

KEY ROLES:

Strategy & Vision

- In collaboration with the Board, shape the vision and strategic plan to achieve LC’s mission of maximizing the impact of nonprofits, developing leaders, and strengthening the community

Leadership & Management

- Hire, coach and retain competent, qualified staff aligned with LC’s values and passion
- Recruit, cultivate, maintain and support a Board of Directors. Serve as ex-officio of all committees. Seek and build Board involvement with strategic direction.

Community relations, membership growth and marketing

- Seek and develop stakeholder relationships (for-profit/nonprofit) for funding & community engagement
- Represent LC in public speaking engagements, interviews, articles etc.
- Develop & implement strategies to recruit, grow, retain, communicate and satisfy member agencies
- Establish and implement marketing efforts to deepen and refine all aspects of communications - from web presence to external relations with the goal of continuing to strengthen the brand
- Identify, cultivate and expand diversified funding streams (grants, sponsors, donors, programmatic revenue, affinity programs, other) to ensure financial health and future expansion of the organization

Programs & Operations

- Oversee all programs, services and activities, ensures quality, improvement, and accountability for funding
- Ensure signature programs, mentoring, summits, capacity-building, surveys, and member benefits are relevant, supported and evaluated

Finance & Administration Oversight

- Oversee finances and policies and procedures to ensure fiscal integrity and financial health
- Monitor budget, cash flows and investments and implement course correction as needed
- Manage human resources needs and benefit administration
- Ensure LC conforms to all applicable federal, state and local laws and regulations
- Identify and manage organizational risks

REQUIREMENTS:

- Strong mission alignment
- Dynamic, collaborative, respected and creative leader with a history of leading and growing an organization
- 10 years’ relevant work or nonprofit volunteer/board experience
- Track record in marketing and fundraising (grant writing, donor solicitations and special events)
- Strong presence and able to communicate effectively
- Proficient in use of MS Office Suite, CRM software and social media
- Demonstrated commitment to making diversity and inclusion a top priority
- Demonstrated excellent oral & written communication skills (public speaking & presentations)

Competencies:	Behaviors
Leadership effectiveness - <ul style="list-style-type: none"> • Initiative • Goal orientation • Influence 	Self-starter, Self-reliant, Problem solver, Persuasive, Models the way; Inspires a shared vision Challenges the process Ability to multi-task and meet deadlines
Expressive relationships - <ul style="list-style-type: none"> • Presentation style • Instructiveness • Communication 	Enables others to act Encourages the heart Involves people in setting goals Provides clear direction, useful information

Leadership Council for Nonprofits does not and shall not discriminate on the basis of race, color, religion (creed), gender, gender expression, age, national origin (ancestry), disability, marital status, sexual orientation, or military status, in any of its activities or operations. These activities include, but are not limited to, hiring and firing of staff, selection of volunteers and vendors, and provision of services. We are committed to providing an inclusive and welcoming environment for all members of our staff, clients, volunteers, subcontractors, vendors and clients.