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LEADERSHIP COUNCIL
FOR NONPROFITS

NEWSLETTER

November 2019

Executive Director's Message - Jenny Berg

At the National Philanthropy Day lunch last week, Jill Meyer, CEO of the Cincinnati USA Regional Chamber shared her gratitude practice and challenged each of the 700+ attendees in the room to share gratitude as well.



I am very grateful for all:

- Our nonprofits who "stand in the gap" so that the quality of life for our community members can be better
- Our nonprofit leaders who make investing in themselves and their staff a priority
- Our volunteer facilitators & mentors who meet our leaders one on one and in leaders circles to help them grow, share, and lead
- Our program presenters who donate their time to teach, challenge, stretch, help build and lift up our sector
- Our sponsors and funders who believe in our mission to maximize the impact of non-profit organizations, develop their leaders and strengthen the community
- Our Leadership Council board for their counsel, support, vision, connections, and
- Our small but mighty, staff of Jack & Tyra and our admin team at Association Connection - Sandy & Jessi - who are all key to making our organization strong and responsive to meet the needs of our members

At The Leadership Challenge program in October, we had a great group of 20 people from many different agencies. Our long time facilitator, Valarie Willis, wrote to Wiley, the publisher of The Leadership Challenge, to share what this training means to our nonprofit leaders. "So, who are these leaders who care enough to stand and fill in the gaps so that the quality of life for men, women, and children can be better? Who are these leaders who shine a light into darkness while becoming better leaders themselves?" Read more [HERE](#) to find out...

In gratitude,
Jenny Berg

Dos and Don'ts to Hit the Grants Bullseye

Want to sharpen your grant seeking aim? Join Grants Plus for a Leadership Council workshop on [November 20th](#). In the meantime we offer these dos and don'ts for winning at the grants game:

DO weigh the risks + rewards

Grant seeking is time consuming, so prioritize the most promising opportunities. [This checklist](#) can help determine which to pursue and which to pass on.

DO focus on the funder

Foundations don't exist to "fund needs" but to fulfill their own missions. Demonstrate [clear alignment](#) between your organization's objectives and what the funder cares about.



DON'T take funders for granted

A funder today isn't a guaranteed funder forever. The best defense is a strong relationship built on [meaningful communication and gratitude](#).

DO forge new relationships

Warm up your grant request by making contact with the funder before you apply. [Follow our guide](#) to that first crucial phone call.

DON'T be derailed

After a decline, [seek feedback](#) to understand if the decision was an issue of fit, timing, or a flaw in your application. This may be the beginning of a beautiful relationship!

Follow these dos and don'ts and you'll be more likely to position your organization to hit the mark. See you on November 20th!



Events Calendar

November 19

Protecting Those Who Improve Our Community Risk Management Review

Minor and Elder abuse is an ever-present exposure when serving these client populations. With peer-to-peer event reporting on the rise, along with "Reviver Laws" going into effect, this subject can be concerning for nonprofit leadership. Discussion in this event will be centered on best practices & procedures and is intended to provoke thought about risk management policies & procedures determining the culture at your organization. [Click Here](#) for More Information & to Register

November 20

Aiming High: Expert Tips for Hitting the Grant Funding Bullseye

"There must be more grant funding out there!" This anxiety gnaws at nonprofit leaders. They suspect they're missing out on new funding opportunities and worry they're burning out their existing funders with the same requests year after year. Going after grants is resource-consuming, so the answer isn't simply throwing more darts: it's knowing how to aim for the bullseye. Participants will leave this interactive workshop equipped to find new funding opportunities and focus on those that stand the best chance to win. [Click Here](#) for More Information & to Register

November 22

IT Nonprofit Peer Network

Exclusively for Leadership Council Members

The Leadership Council for Nonprofits and NextStep Networking will work together to facilitate a conversation around the current trends and challenges in Information Technology.

[Click Here](#) to Register

**Jan-Apr
Application
Deadline Dec 1**

Live to LEAD - 5-Part Leadership Series

Exclusively for CEOs & Senior Leaders of Leadership Council Member Agencies

Leadership Council and our partner, Fifth Third Bank, have created a comprehensive development series for nonprofit leaders that highlights key competencies such as talent management, strategic agility and change leadership. Now in its sixth year, the program consistently and dynamically delivers its message through five courses taught by top Fifth Third Bank leaders, and includes LIVE to LEAD alumni speakers who will share how they have put into practice their LIVE to LEAD learnings. [Click Here](#) for More Information & to Register

December 5

Holiday Party

Leadership Council Members and Partners are invited to join us at the new headquarters of Greater Cincinnati Foundation for an after-work social. Enjoy a drink and light bites with your Leadership Council friends and colleagues. [Click Here](#) for More Information & to Register

January 14

i2i: Interviewing with Intention and Insight

The i2i workshop will help you avoid common mistakes and ensure you understand the importance of interviewing and hiring. This process will show you how to prepare for the interview, how to conduct the interview, how to manage biases (and yes, we all have them), and how to assess the candidate following the interview. [Click Here](#) for More Information & to Register

January 29

Help Your Employees Reduce their Student Load Debt

Join us via webinar to learn more about this Public Student Loan Forgiveness Program and how you can connect your EE's so they can reduce the burden of their student loan debt, or explore additional educational opportunities without amassing debt. [Click Here](#) for More Information & to Register

Welcome to New Members

~ Child Focus, Inc.
Pamela Lindeman, President/CEO

~ Cincinnati Nature Center
Jeff Corney, Executive Director

~ Education Matters
Mary Delaney, Executive Director

~ Friars Club, Inc.
Annie Timmons, Executive Director

~ The Archaeological Research Institute, Inc.
Elizabeth Sedler, Executive Director



Nonprofit Offerings



A Day of Respite at Camp Joy

In our on-going work with our partner organizations, we have heard loud and clear the need for non-profit and municipal organizations to have the same team-building and leadership development opportunities as those of for-profit organizations. Camp Joy's Venture Out! team is offering a 1-day program designed specifically to help non-profit professionals focus on their own awareness, effective communication, and team-based support. Our professional facilitators will guide program participants through sequenced experiences designed to build awareness of self and provide a day of respite and mindfulness in a natural setting. Christy Burch, Executive Director, Women's Crisis Center will kick-off the day with a keynote address. Camp Joy is pleased to make this program available at a significantly reduced cost; your work is critically important and we are committed to supporting you in it. Complete details are below and in the attached flyer. Our capacity is 150 so please limit the number of registrants from any one organization to eight people. We look forward to seeing you at Camp Joy!

Monday, November 18, 2019, 8am to 4pm

light breakfast & lunch provided | Limit of 8 Registrants per organization

Member Spotlight

Villedge



Katie Nzekwu

I am the Co-founder and Executive Director of Villedge. I have my MSW and some lived experience that fuels my work. I lead with my husband Iloba, who is our COO and Co-founder. He just joined fulltime in March, after 10+ years in the for-profit world in Health Care Economics. Villedge was inspired after a decade of work in a large local non-profit where I became frustrated and disheartened at the band-aid solutions and lack of real change. One day I asked one kid a simple question, "What do you need to be healthy" that question lead to a pilot, that lead to more transformation in 4 months than I had seen in 10 years and there was no going back to business as usual! [Read More](#)

Job Opportunities

Check out all the job postings on our FREE job board. [HERE](#)

This is a free service to all our LC members.



Thank You to Our Sponsors!

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