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**LEADERSHIP COUNCIL**  
FOR NONPROFITS

**NEWSLETTER**

October 2020

## Executive Director's Message - Jenny Berg

### 2021 Compensation & Benefits Planning

This spring, before Covid-19 hit, we launched our 2020 compensation & benefits survey, sponsored by VonLehman CPA & Advisory Firm, and administered by Employers Resource Association. The range and depth of data provided by the 140+ agency respondents is very valuable to the entire nonprofit sector. This survey includes local, comparative and up to date compensation, benefits and trends.



NEW for 2020 - we analyzed the data, segregating it by gender differences in executive pay, and compensation and benefits broken down by budget size. No matter the size of organization, this survey provides benchmarking data to include in your strategies and your budget planning for 2021.

For more information or to purchase the survey (discounted for Leadership Council members) [Click Here](#).

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Can you spare a minute to help Leadership Council build our Google My Business profile? Just [click on this link](#) and share your Leadership Council experience. Thank you!

Thanks!

Jenny

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## Nonprofit Partnerships: Follow These 3 Tax Steps for Success

Most people use the terminology "partnership" believing a partnership is when two or more organizations come together to pool their resources and collaborate to achieve a common purpose. Unfortunately, from a legal and tax perspective, a "partnership" is a legal agreement between two or more organizations that involve a complex interaction of business law, tax law and intellectual property rules.

There are many positive outcomes for a nonprofit organization to form a partnership with another organization(s) such as:

1. Increasing revenue
2. Reducing costs
3. Gaining efficiencies
4. Taking on larger projects
5. New and broader markets
6. Gaining new advocates

[Click Here](#) to read full article

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## Nonprofit Offerings

### Rapid Re-Employment Career Training Program

Rapid Re-Employment Initiative partners; Hamilton County Community Action Agency, Cincinnati Works, Easter Seals and the Urban League of Southwestern Cincinnati have come together to introduce a transformative new fast-track career training program to immediately enroll 300 participants in a fresh-start, individualized program aimed at placing them in career-track positions. Find out more [HERE](#)

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### "Relationships are Everything" | Global Summit October 28 - Leadership Council Discounts Available

First ever summit dedicated to relationship fundraising. Our own Leadership Council board member, Jenn Loeb, ED of Ronald McDonald Charities is a speaker in this global summit, as well as Adrienne Taylor of Leadership Council member, The Women's Fund, and Vu Le, previous Securing the Future conference keynote speaker.

Thanks to Jenn's connections Leadership Council members are offered a discount of 30% (Leadership Council members can register with this code: **RAES30**)

[Click Here](#) for More Information & to Register

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### Nonprofits: Investments, Fundraising and the New Tax Law during COVID-19

Bill Jarvis, Managing Director of Bank of America and Bryan Pautsch, Principal at VonLehman CPA & Advisory Firm, will discuss the current investment and fundraising environment and the new tax structure.

Tuesday, October 27 | 10:00 am - 11:00 am

[Click Here](#) for More Information & to Register

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## Events Calendar

Oct 29

### Workshop | Guide Your Nonprofit to be Innovative & Entrepreneurial

Does your organization need structure + strategy?  
Then EOS - Entrepreneurial Operating System® might be for you.  
[Click Here](#) for More Information & to Apply

Nov 6

### IT Best Practices for Nonprofits Group Meeting

#### Leadership Council Members Only

Looking for new ways to use Excel to strategically plan your IT spend?  
At the next IT Roundtable, we'll be reimagining how to use Office 365 Forms and Excel to quantify the efficiency of remote work and to clarify strategic decisions around technical resources spend for remote work.  
[Click Here](#) for More Information & to Register

Dec 8

### "Toward Equity" Workshop with the YWCA

Save the Date!  
More information coming soon.

Jan 29

deadline to  
apply

### BOLD - Class #5

BOLD is Greater Cincinnati's leading nonprofit board training program. We provide a transformational board leadership development

experience to educate and empower local leaders to serve boldly. BOLD is building a stronger community of diverse leaders prepared to serve nonprofit boards. If you are interested in learning more about board service in the Cincinnati/NKY area this is the program for you.

[Click Here](#) for More Information & to Apply

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## Welcome to New Members

~ Guiding Light Mentoring  
Latisha Owens, CEO

~ Ish Festival  
Marie Krulewitch-Browne, Executive & Artistic Director



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## Member Spotlight

### Rosemary's Babies Company



Established in 2016, Rosemary's Babies Company (RBC) provides support for parenting youth, ages 13-19, and their families. By providing family support to three generations - the teen parent, the grandparents, and the child – RBC can change the trajectory for the entire family. Rosemary's Babies Company mission is to help teen parents master the concepts of self-leadership to break the cycle of poverty and become a productive member of their community.

RBC's primary goals are to 1. Provide intervention, education, and prevention for teen parents and families to eradicate generational pregnancy and poverty, while alleviating their dependence on governmental benefits. 2. Improve the health of teen parent families and their babies; before, during and after the delivery of their babies. 3. Reduce the disparities that impact the lives of teen parent families that render them helpless and ashamed to seek help, while developing policy initiatives that allow them to be successful leaders in our community. Since inception, RBC has served more than 400 families. RBC is a United Way of Greater Cincinnati partner and focuses on the most at risks populations, minorities and those who fall 200% below poverty. [Read More](#)

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## Job Opportunities

Check out all the job postings on our FREE job board, [HERE](#)

This is a free service to all our LC members.



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## Thank You to Our Sponsors!

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